



**Professional Certification Program from IBM**  
**IBM eserver iSeries Solution Sales V5R2**  
**Examination Score Report**

**CANDIDATE:** Marcin Milosz

**CANDIDATE ID:**

**DATE:** 14-maj-2004

**REGISTRATION NUMBER:**

**SITE:** 25276

**VALIDATION NUMBER:**

**EXAM:** IBM eserver iSeries Solution Sales V5R2

**EXAM NUMBER:** 159

**PASSING SCORE:** 63%

**YOUR SCORE:** 71%

**GRADE:** Pass

**SECTION NAME:**

**SECTION SCORE:**

Understanding the Customer's Needs	57%
Business Partner Relationship	50%
Software	92%
Solutions	62%
Product Positioning	100%
Hardware	61%
Competition	80%

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Registration Number:

**VALIDATION NUMBER:**